

Co-operatives WA Annual Conference

Incorporating 90th AGM

2010

**TURNING CO-OPERATIVE
VALUES INTO GOOD
BUSINESS**

Wednesday
15th September 2010

Technology Park Function Centre
2 Brodie Hall Drive, Bentley

Celebrating our
**90th
AGM**

THANK YOU TO CONFERENCE SPONSORS:



Government of **Western Australia**
Department of **Commerce**

Invitation to 15th September 2010 Annual Conference *Turning co-operative values into good business*

On behalf of Co-operatives WA Councillors, it is with pleasure that I invite you to join your fellow co-operators at the 2010 Annual Conference. Your involvement in the Conference, and the associated networking, is important to ensure the Western Australian co-operative movement is strong and vibrant.
Chris Enright -Co-operatives WA Chairman

Registration Procedures and Fees - complete and return enclosed registration form.

Cancellation Policy – Cancellations <8th September refunded, otherwise full charges apply.

Insurance - Registration fees do not include insurance of any kind.

Speakers - Co-operatives WA does not guarantee attendance of the published speakers.

Privacy Act - Unless you indicate otherwise, Co-operatives WA will assume you consent to your name being published on an official conference attendance list.



Registrations Close – Wednesday 1st September 2010

Program

9.15 – 9.30	Registration and coffee
9.30 – 9.35	Welcome by Co-operatives WA Chairman – Chris Enright
9.35 – 10.15	Official Conference Opening – Hon Bill Marmion MLA , Minister for Commerce
10.15 – 11.15	Battle stories from a South Australian co-operator David McArthur – CEO, The Community Co-operative Store (Nuriootpa) Ltd.
11.15 – 11.45	Coffee break
11.45 – 12.30	Co-operatives Act 2009 - David Woolfe , General Manager Legal and Risk, Co-operative Bulk Handling Ltd
12.30 – 1.00	Co-operatives Regulations 2010 - Peter Wells , Secretary, Co-operatives WA
1.00 – 1.45	Light Lunch and Networking
1.45 – 2.15	Australian Co-operatives - Chris Enright , Chairman Co-operatives WA and WA delegate to Co-operatives Australia
2.15 – 3.00	Australian Research Council Linkage Grant – Prof John Watson and Dr Elena Mamouni Limnios , UWA Business School
3.00 – 3.15	Afternoon Tea and Networking
3.15 – 4.00	Mutuality and the Insurance industry - Greg LeGuier , Capricorn Society
4.00 – 4.45	The New Zealand experience - Ramsey Margolis , Executive Director New Zealand Cooperatives Association
4.45 – 5.00	Co-operatives WA Annual General Meeting
5.00 – 6.00	Conference Sundowner
6.30 for sharp 7.00 start	Official Conference Dinner The Squatters Inn, Windsor Lodge, 3 Preston St, Como



HON BILL MARMION MLA, Minister for Commerce

Bill is a former Senior State Government Executive with a successful track record of negotiating and liaising, on behalf of the State Government of Western Australia, with industry, State and Commonwealth Departments, State and Commonwealth Ministers, peak bodies, minority groups, the community, and individuals, on a range of issues. Bill has extensive knowledge of the structure of Government in Western Australia through personal involvement, over more than 23 years, of working for a State Government Instrumentality, State Government Departments, a Ministerial Office, and the Premier's Office, which also gave him hands on exposure to the Cabinet process, Parliament and the Judiciary. Prior to entering Parliament, Bill ran in partnership a small consulting business employing 8 people.



DAVID McARTHUR B.Bus (Marketing); FAICD is CEO of The Community Co-operative Store in the Barossa. David joined the co-op as General Manager in 1982 and has managed the growth from a \$5 million turnover to a \$60 million operation with significant shopping centre assets. The co-operative now operates six stores with interests in food, hardware, floor coverings, electrical and fashion retailing, supports a further 15+ tenants with expansion continuing. The co-operative's strategy includes continually improving on its retail performance whilst at the same time acknowledging through strong board planning and philosophy, that other retailers will enter their market. David will share his experiences and provide an insight into what he has found to work and not work over the years and how to make the most of your co-operative ethos and strengths.



DAVID WOOLFE, Co-operative Bulk Handling Ltd General Manager Legal and Risk, joined CBH Ltd as General Manager, Secretarial and Legal in October 2003. In May 2010 his responsibilities within the CBH Senior Executive Team were broadened to include Group corporate governance and risk functions. David has been a key Industry Reference Group member, working with government on the re-write of WA's co-operatives legislation from the initial Green Bill phase to drafting of regulations. During that time David also undertook an extensive study of leading co-operatives in New Zealand, the USA, Canada and Europe. In recognition of his detailed knowledge and deep understanding of the Co-operatives Act 2009 and its relationship to other legislation and business structures, The Law Society of WA recently requested that David address Society members on the practical implications of the new Act. In his Conference presentation, David will draw together aspects of his Law Society address and broader legal issues facing co-operatives. A lawyer with LLB (Hons) BJuris (Hons) qualifications and a Fellow of both Australian Institute of Company Directors and Institute of Chartered Secretaries and Administrators, David is one of only a few people who are fully conversant with the Co-operatives Act.



PETER WELLS FAICD ACIS ASA has been Co-operatives WA Secretary since February 2004. Peter has been involved in the development of industry policy around the introduction of new legislation governing co-operatives incorporated in Western Australia. He also assists champions of start-up co-operatives in achieving their goals. Peter provides day-to-day assistance to Members on an array of business issues that face co-operative enterprises. As co-ordinator of industry input into the Australia Research Council Linkage Grant project he works closely with the UWA research team. As a representative on Co-operatives Australia he also contributes to the promotion of co-operatives at a national level. Peter also holds a number of external non-executive board and executive positions.

SPEAKERS — Co-ops WA Conference 2010

Every effort has been made to secure the services of the speakers named in the program, however Co-operatives WA does not guarantee attendance of the published speakers





GREG LeGUIER – General Manager Capricorn Financial Services, commenced with Grant Thornton in 1987 and qualified as a Chartered Accountant in 1991. Greg spent 2 years in London as Grant Thornton's Director Corporate Finance Division, specialising in international capital raisings, acquisitions, valuations and due diligence, following which he was appointed a Grant Thornton partner, Perth in July 1997. Prior to joining Capricorn, Greg provided advice to the Capricorn Board. Greg holds a Bachelor of Commerce degree and is a member of the Institute of Chartered Accountants. Greg, a member of the Capricorn Executive Committee reporting to the Chief Executive Officer, has a pivotal role in advising the Board on financial matters including assurance and corporate governance. Greg is responsible for providing the finance and accounting vision and leadership for developing and implementing initiatives that improve Capricorn's over all business operations and importantly add to the value of being a member of Capricorn Society.



JOHN WATSON, Winthrop Professor of Accounting and Finance at the UWA Business School has been engaged in research in Accounting, Finance and Entrepreneurship since 1975. His doctorate examined the performance of small and medium sized enterprises. In recent years he has focussed on the association between gender and SME performance and modelling the relationship between networking and SME performance. He has authored, or co-authored, several books/book chapters, journal articles and conference papers. John is a member of the Institute of Chartered Accountants, the Accounting and Finance Assoc of Australia and NZ, the International Council of Small Business and the Small Enterprise Assoc of Australia & NZ and he has been closely involved with the delivery of professional development seminars for the Institute of Chartered Accountants. Presenting with John will be **DR ELENA MAMOUNI LIMNIOS**, principal researcher on the joint UWA Business School and Co-operatives WA Australian Research Council Linkage Grant project. Elena's doctoral research focused on sustainability and resilience in the management of organisations. Her past research areas included studying complex systems management with a particular emphasis on corporate systems and market applications.



RAMSEY MARGOLIS, Executive Director New Zealand Cooperatives Association, joined the Association in late 2006, bringing with him a wealth of experience in communications and business development. His interest in co-operatives can be traced back to growing up in London. Ramsey worked in London's typesetting trade and with industry contraction following the tech boom he assisted in setting up worker co-ops in the print and building industries. In the late eighties he set up a specialist foreign language typesetting business in London which went on to become one of the UK's premier translation agencies. Ramsey business activities include a directorship of DotCooperation LLC, sponsor of .coop, the top-level internet domain exclusively for cooperatives. Ramsey will be en route from the International Co-operatives Alliance Regional Assembly for Asia & the Pacific, being held in Beijing.



CHRIS ENRIGHT is Chairman of the Mt Barker Co-operative. He joined the Co-operatives WA Council in 2003 as the Mt Barker Co-operative representative and was elected Council chairman in 2006. As Council Chairman, Chris is the WA delegate to Co-operatives Australia the national body for State Co-operative Federations of NSW; Qld; SA; WA and Victoria. He also lead the Co-operatives WA participation in the Industry Reference Group that advised government on the co-operatives legislation. Chris operates a 3,000 hectare mixed farm, running sheep and growing grain, east of Mt Barker and to the north of Ongerup in the Great Southern region of WA. He was a Plantagenet Shire Councillor for 5 years. Chris' other off-farm activities have involved representative roles in the wool industry.

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REGISTRATION FORM

**Co-operatives WA – 2010 Annual Conference
Wednesday 15th September 2010**

**TAX INVOICE
ABN 36 154 246 364**

Registration Closing Date
Wednesday 1st September 2010

Conference Delegates (for name badge)

.....	Full Conference [] (dinner included)	Business only []	Dinner Only []
.....	Full Conference [] (dinner included)	Business only []	Dinner Only []
.....	Full Conference [] (dinner included)	Business only []	Dinner Only []

Company Name:

Telephone: Fax:

Email address:

Privacy Act permission []
(only tick this box if you DO NOT want your name on the official registration list)

Total Conference cost: \$..... (from tariff schedule below)

Tariff	Full Conference (dinner included)	Business Only	Dinner Only
Member's 1st Registration	\$340.00	\$275.00	\$65.00
2 nd & subsequent Member's Registration	\$305.00	\$240.00	\$65.00
Non Members	\$340.00	\$275.00	\$65.00

NB. All tariffs are GST inclusive Please advise if any special dietary requirements

Attendees are encouraged to join their fellow delegates at The Squatters Inn, Windsor Lodge, 3 Preston St, Como for the Official Conference Dinner and Networking.

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Payment Options:

- Mail cheque** (payable to Co-operatives WA) **and completed Registration Form** to:-
Co-operatives WA
Suite 1, Peer House
2 Canning Highway
South Perth WA 6151
- EFT payment** to BSB 066 124 Account No. 10297051 **and fax completed Registration Form to 9368 5680.**

This document will be a Tax Invoice for GST purposes when payment is made.